

# The concept of Total Economic Value and its application in Cost-Benefit Analysis

5<sup>th</sup> SGA-meeting,  
26-28 October 2014, Dubai, UAE

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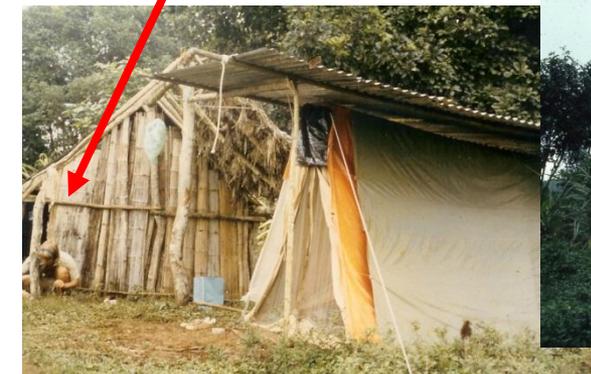


# MSc Biology – Landscape Ecology (Utrecht Univ.)

1978- 1980: Galapagos  
(Ecuador)



„Ecology of Galapagos  
owls“ (79-80)  
me again ..

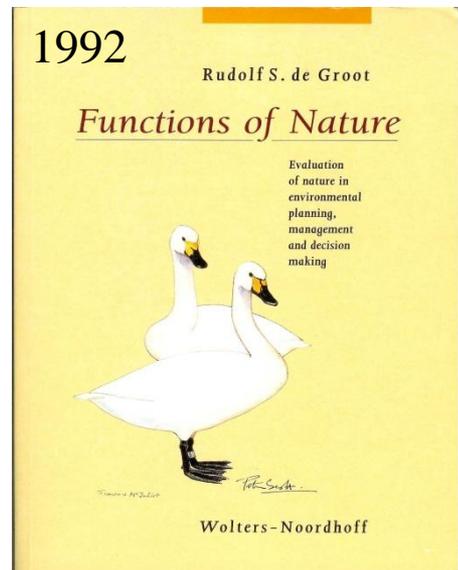


# PhD: how combine conservation and economic development ?

Increasing visitor numbers & (income)

Need to better understand the **full value** (ecological, AND socio-economic) of conserving natural ecosystems

Dilemma:  
`harmonize  
man-nature ?

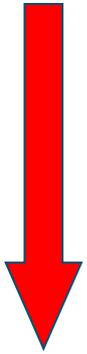


# NEED MORE COMPLETE (HONEST) COST-BENEFIT ANALYSIS

“Pristine”

Multi-funct.

Extensive use



Intensive use

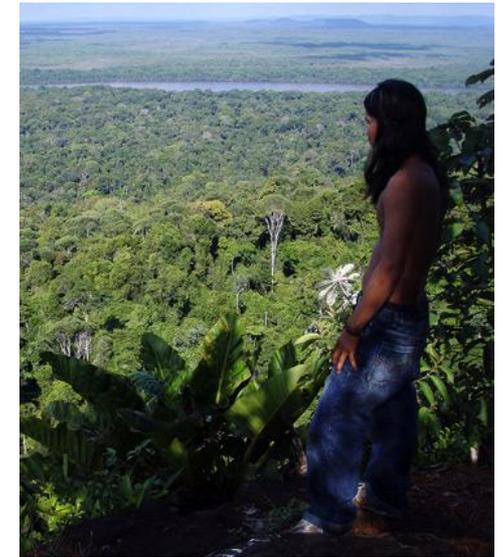
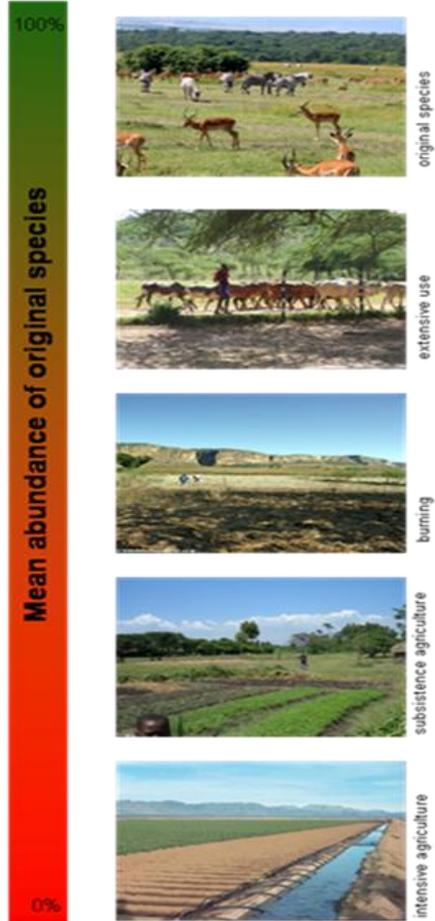
Mono-funct.

Degraded

FOREST



GRASSLAND



Trade offs ?



Oil Palm Plantations (& other “energy crops”

# How to measure 'Total Value' (importance)

## Ecological value / importance (role in ecosystem)



*Intrinsic [= "in" nature]  
/existence [= in/by humans]  
value*

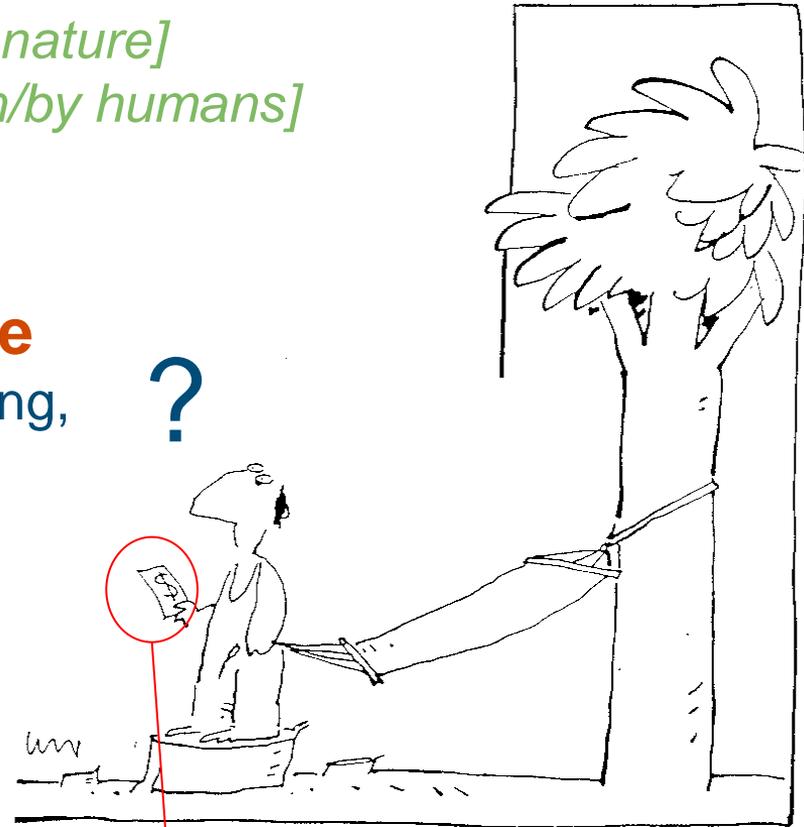


**Cultural value**  
(traditional whaling,  
Inspiration etc.)

## Economic value

Effect on welfare and 'the' economy usually/conveniently expressed in monetary units.

**Whale:** meat, tourism (DUV), biol. control (IUV), donations (NUV)

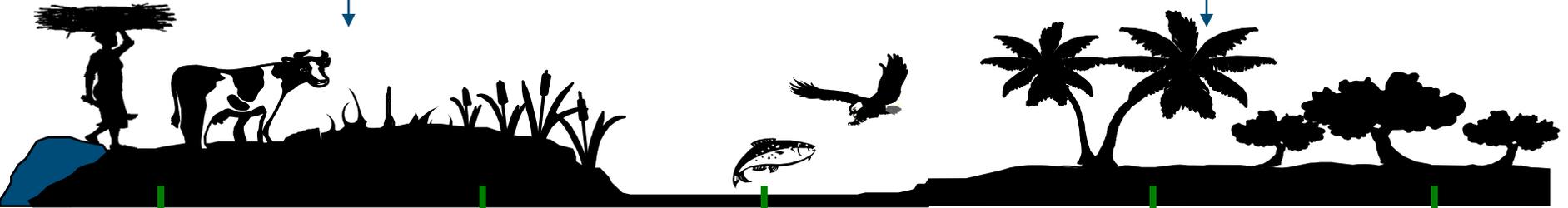


**Additional value (information)**  
in decision making process  
*[but very important/trade-offs]*

# TOTAL ECONOMIC VALUE

## USE VALUE

## NON-USE VALUE



### DIRECT USE VALUE

*goods & services used directly*

- ✓ **Provisioning**  
eg. fish, timber
- ✓ **Non extr. use**  
eg. cultural & amenity services

### INDIRECT USE VALUE

*Services used indirectly*

- ✓ **Regulating services** (eg. flood prev., erosion prot., pollination)

### OPTION VALUE

*Pot. use within own generation*

- ✓ (eg. discovery of new pharmaceutical applic.)

### BEQUEST VALUE

*Importance to Future generations*

- ✓ **All services**

### EXISTENCE VALUE

*Right of existence of other species*

- ✓ **Supporting services** (eg. habitat for Panda, Blue whales)

Market values mainly limited to direct use



# Monetary Valuation Methods

## 1. Market Price



Food



Tourism

## 2. Shadow Price



Water purification



Replacement Cost:  
Artificial treatment would  
cost 2.000 \$/ha/year

## 3. Questionnaire based

Habitat / supporting



**WTP** for  
protecting  
Humpback  
Whales:  
57 \$/pp/year  
(USA, 1993)



Pollination



Globally: 190  
billion \$ **damage**  
**costs** for lost  
natural crop  
pollination

# Total Economic Value of Tropical Forest

6.000 US\$/ha/year

27%

66%

7%

Ecosystem Service	Direct Use		Indirect Use		Non-Use	
	Value	#	Value	#	Value	#
<b>TOTAL: 5,935 US\$/ha/year (n = 132)</b>	<b>1,666</b>	<b>79</b>	<b>3,890</b>	<b>40</b>	<b>397</b>	<b>12</b>
<b>PROVISIONING SERVICES</b>	<b>1,285</b>	<b>59</b>				
1 Food	67	21				
2 Water	143	3				
3 Raw materials	412	27				
4 Genetic resources	483	4				
5 Medicinal resources	181	4				
6 Ornamental resources						
<b>REGULATING SERVICES</b>			<b>3,890</b>	<b>40</b>		
7 Influence on air quality			230	2		
8 Climate regulation			2,191	11		
9 Moderation of extreme events			63	3		
10 Regulation of water flows			18	4		
11 Waste treatment / water purification			177	6		
12 Erosion prevention			694	9		
13 Maintenance of soil fertility			508	3		
14 Pollination			10	2		
15 Biological control			9	1		
<b>HABITAT SERVICES</b>					<b>397</b>	<b>12</b>
16 Lifecycle maintenance (esp. nursery service)					13	1
17 Maintenance of genetic diversity (gene pool prot.)					397	12
<b>CULTURAL SERVICES</b>	<b>381</b>	<b>20</b>				
18 Aesthetic information						
19 Opportunities for recreation and tourism	381	20				
20 Inspiration for culture, art and design						
21 Spiritual experience						
22 Information for cognitive development						

In ADDITION\*  
to intrinsic and  
cultural values



\* ) or not ...??  
we are still cutting  
& degrading tropical  
forests and other  
natural ecosystems

# The Economics of Ecosystems & Biodiversity



## TEV\* of ecosystem services (22) by biome (12)

Ecosystem Service	Biome	Marine	Coral Reefs	Coastal	Mangroves	Other Wetlands	Fresh water	Tropical Forests	Other Forests	Woodlands
1) Food provision		24 (6) 0 - 44	470 (22) 0 - 3.818	3.248 (12) 1 - 13.043	693 (8) 0 - 2.744	442 (16) 0 - 981	69 (3) 13 - 68	75 (19) 0 - 552	126 (8) 0 - 552	2.824 (5) 0 - 8.369
2) Water provision				1.413 (1)	1.990 (1)	2.739 (4) 15 - 5.210	1.864 (2) 1.110 - 2.619	143 (3) 6 - 411	148 (3) 0 - 442	
3) Raw material provision			400 (5) 0 - 1.990	8 (4) 0 - 36	511 (5) 3 - 326	698 (12) 1 - 2.436	1 (1)	431 (26) 1 - 1.418	24 (6) 1 - 45	541 (9) 3 - 645
4) Provision of genetic resources			20.434 (1)			12 (1)		483 (4) 7 - 1.756	2 (1)	
5) Provision of medicinal resources						92 (1)		181 (4) 11 - 562	11 (3) 0 - 11	
6) Provision of ornamental resources			264 (3) 151 - 347			10 (1)				12 (1)
7) Air quality regulation					231 (1)		0 (1)	230 (2) 10 - 449		497 (2) 90 - 903
8) Climate regulation	56 (2) 2 - 54	648 (3) 2 - 646		5.926 (4) 2 - 10.407	468 (7) 3 - 1.285	59 (1)	1.965 (10) 10 - 3.218	257 (9) 2 - 1.447	219 (2) 3 - 434	
9) Moderation of extreme events		25.200 (9) 3 - 34.408	37.339 (2) 700 - 73.979	515 (2) 37 - 993	3.544 (10) 238 - 10.264		14 (2)	52 (2) 6 - 8		
10) Regulation of water flows					535 (2) 5 - 530		2.675 (6) 1 - 5.235	1 (2) 0 - 1		
11) Waste treatment (esp. water purification)		42 (2) 3 - 81		11.576 (2) 2.334 - 9.242	3.586 (10) 42 - 9.368	1.221 (2)	177 (6) 0 - 506	15 (4) 0 - 68	262 (4) 0 - 786	
12) Erosion prevention		189.470 (1)		448 (2) 141 - 756	89 (1)		694 (9) 7 - 1.084	2 (2) 0 - 3	55 (1)	
13) Maintenance of soil fertility	84 (2) 3 - 165	3 (1)	19.368 (3) 2.002 - 29.520	220 (1)	634 (3) 31 - 344	1 (1)	508 (3) 1 - 501			
14) Pollination					17 (1)		10 (2) 5 - 14	439 (1)		
15) Biological control	4 (2) 0 - 7	4 (2) 0 - 7		55 (1)		16 (1)	9 (1)	16 (1)		
16) Habitat for migratory species, incl. nursery			108 (2) 33 - 183	106 (3) 3 - 266			13 (1)		499 (1)	
17) Maintenance of genetic diversity	6 (2) 1 - 11	13.541 (7) 0 - 57.133	83 (1)	174 (2) 27 - 321	648 (9) 0 - 2.247	320 (1)	373 (12) 3 - 5.151	225 (7) 0 - 2.504	1 (1)	
18) Aesthetic information	0 (1)	7.425 (4) 0 - 27.484							3.733 (1)	
19) Opportunities for recreation and tourism	76 (6) 0 - 511	79.099 (29) 0 - 1.063.946	13.780 (5) 70 - 40.268	1.128 (3) 493 - 713	950 (11) 1 - 3.715	649 (5) 322 - 1.166	381 (20) 1 - 1.171	758 (5) 1 - 2.934		
20) Inspiration for culture and art		0 (2) 0 - 0			595 (1)			0 (1)		
21) Spiritual experience										
22) Information for cognitive development		2.154 (4) 0 - 6.461	41 (1)							
<b>TOTAL</b>	<b>250 (20)</b>	<b>129.245 (92)</b>	<b>73.852 (28)</b>	<b>21.077 (31)</b>	<b>14.245 (84)</b>	<b>3.803 (12)</b>	<b>8.338 (128)</b>	<b>1.618 (51)</b>	<b>4.343 (22)</b>	

> 225 studies

> 1.250 data-points

Used for analysis: 522

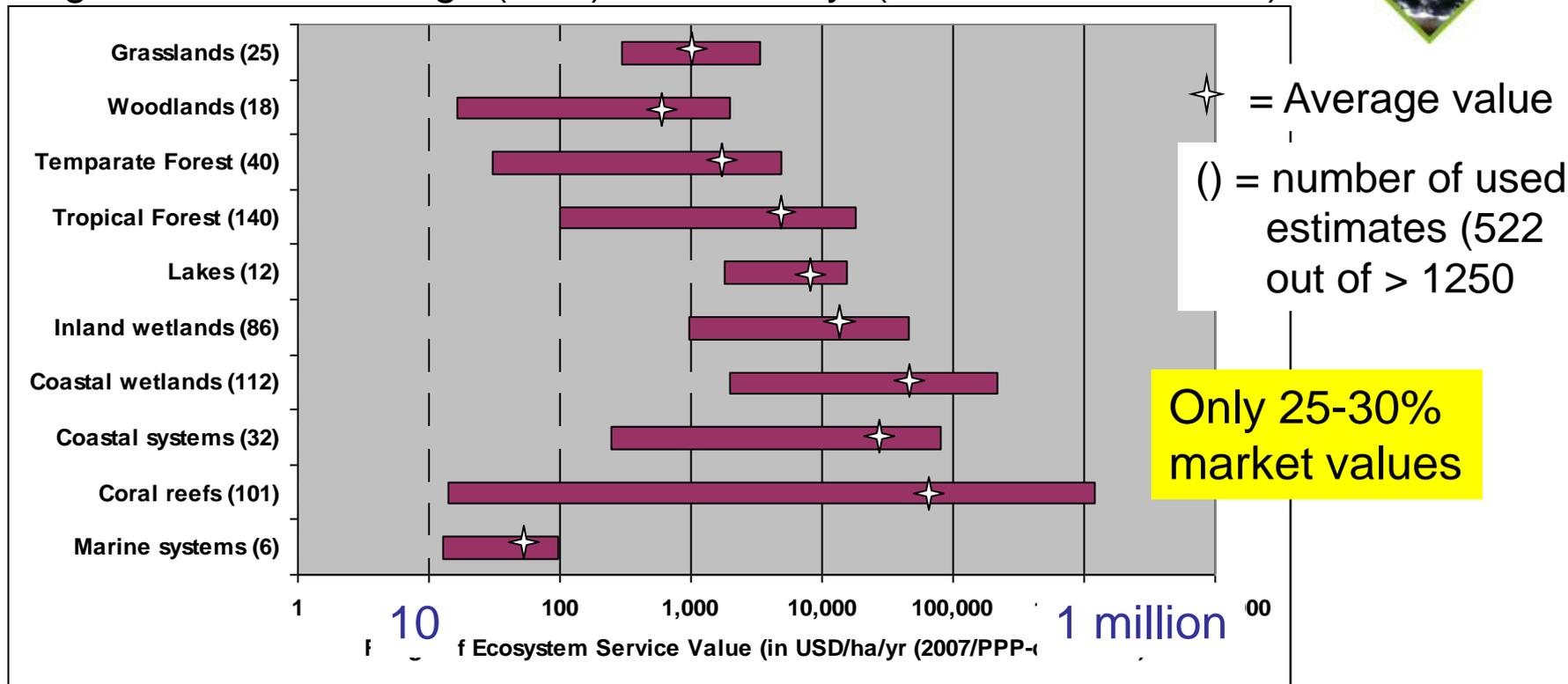
Ongoing process ...

\* ) Average Potential Sustainable Use Value ....

# The Economics of Ecosystems & Biodiversity



Log-scale of value range (TEV) in US\$/ha/yr (2007 PPP corrected)



De Groot, et al., 2012

Oceans

**49** US\$/ha/yr [climate regulation & fishery]

Mangroves

**46.239** US\$/ha/yr [waste treatment & nursery]

Coral Reefs

**92.775** US\$/ha/yr [tourism & storm protection]

# Trade-offs among ecosystem services

mangroves:

46.239 US\$/ha/yr [waste treatment & nursery]



## Mangrove Services:

- nursery and adult fishery habitat
- fuelwood & timber
- carbon sequestration
- traps sediment
- detoxifies pollutants
- protection from erosion & disaster

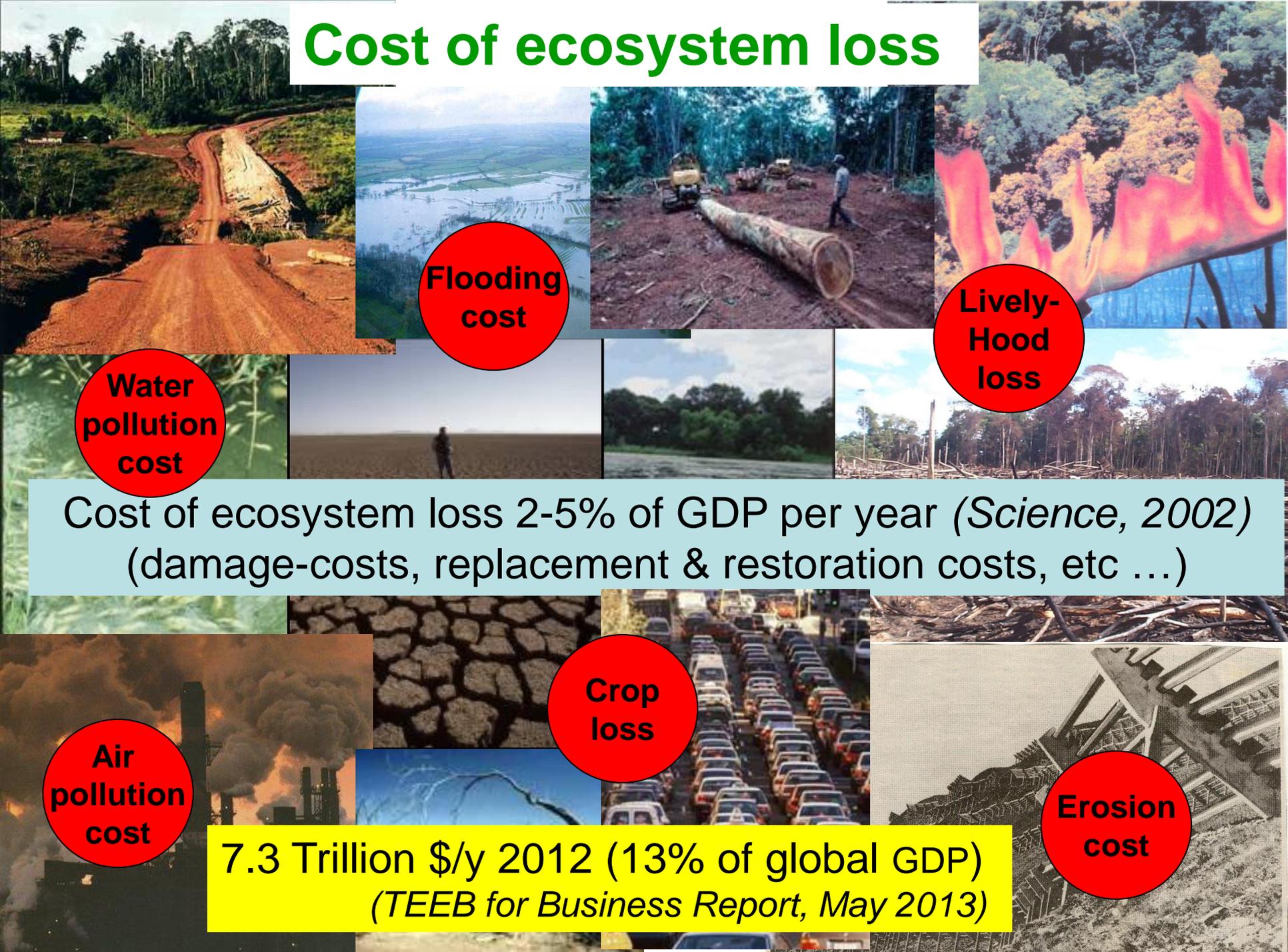
sump



crops

*NPV Mangrove Mexico 600.000 US\$/ha  
sold for recreational development  
for 1.000 US\$/ha (Nature, 2008) [ $<0,2\%$  of TEV]*

# Cost of ecosystem loss



**Flooding  
cost**

**Lively-  
Hood  
loss**

**Water  
pollution  
cost**

Cost of ecosystem loss 2-5% of GDP per year (*Science, 2002*)  
(damage-costs, replacement & restoration costs, etc ...)

**Crop  
loss**

**Air  
pollution  
cost**

**Erosion  
cost**

**7.3 Trillion \$/y 2012 (13% of global GDP)**  
*(TEEB for Business Report, May 2013)*

# NATURA 2000 **COST** estimates

Building on the results of the Member States questionnaire, the **annual costs** of implementing the Natura 2000 network were estimated as **€5.8 billion** per year for the EU-27.  
**(Gantioler, 2010)**

**Average: 63€/ha/y** (range: 10 – 800€/ha/y)  
incl. acquisition & infrastructure dev. (30%) + management

Marine sites:  
**< 3 €/ha/y.**



Question: is money spent on e.g. employment a “cost”?

# Natura 2000 BENEFITS



“A number of examples have demonstrated that the benefits can be **3–7 times** larger than the costs”

According to a study in Ireland, the aggregate benefits provided by the Burren park’s limestone pavements and the orchid rich grasslands were estimated to amount to €4,420 / ha / year . The total benefit from the Park is estimated to be **€65 million** per year or about **3 times as much as the cost** of Government support (**Gantioler, 2010**)

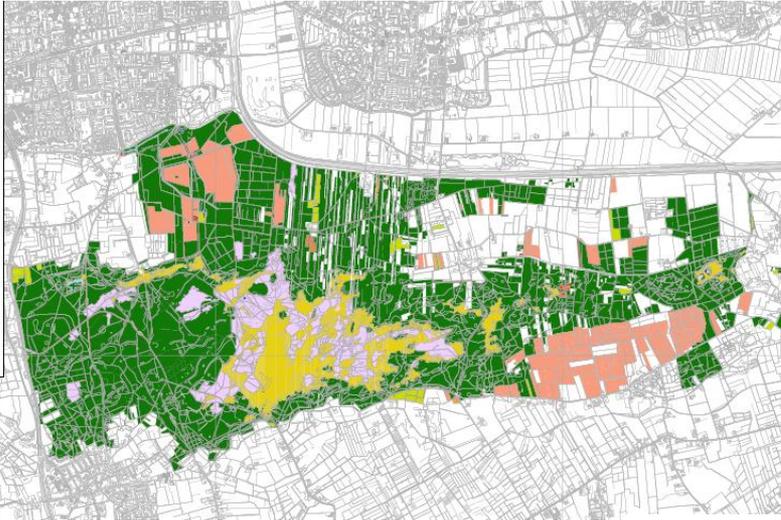
The protection of all 300 Natura 2000 sites throughout Scotland was estimated to have an overall **benefit cost ratio of around 7** over a 25-year period (Jacobs, 2004). Total benefits were estimated at **£210 million per year**, however, 99% is non-use value (**Gantioler, 2010**)

In 2008 a study was carried out in France to determine costs and benefits of the Natura 2000 site ‘Plaine de la Crau’. The calculated overall net benefits amounted to €142ha/year, which was **around seven times higher than the costs associated with the site**. (Hernandez & Sainteny, 2008).

# De Loonse en Drunense Duinen (3500 ha) (The Netherlands)

## Legenda

190 - afdeling-beheertype_bokdig_sbp	
E00.01	Onbekend
E01.01	Overig gebouwen en erf
E01.02	Recreatie terrein en -gebouwen
E01.03	Weg en parkeerterrein
E01.06	Overige cultuurgrond
L01.01	Pool en klein historisch water
L01.02	Houtwal en houtsingel
L01.03	Eikenringel
L02.02	Historisch bouwwerk en erf
N00.01	Nog soms te vormen naar natuur
N04.02	Zandte glas
N06.05	Zwalgbeheerd ven
N06.06	Zaai ven of hoogveen
N07.01	Droog heide
N07.02	Zandverstuiving
N11.01	Droog schraafgrasland
N12.02	Kruide- en farnarijk grasland
N12.06	Ruigteveld
N15.02	Eiken-, Dennen- en Beukenbos



100 x

**Cost** per ha: 142 euro/yr  
**Benefits** per ha: 15.338 euro/yr



## Important Ecosystem Services

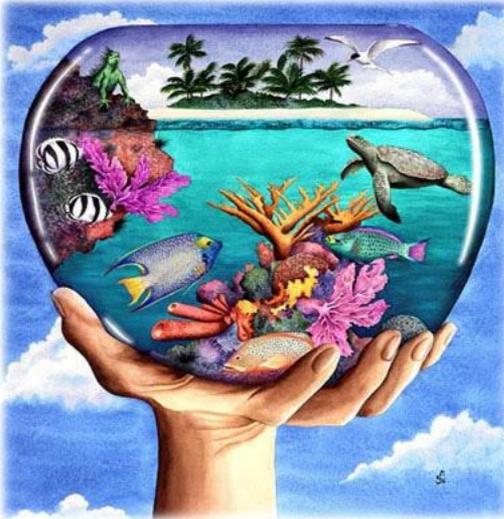
- Recreation
- Air filtration
- Real estate value increase  
(proximity to Natura 2000)
- CO<sub>2</sub> sequestration
- Water-filtration

# Conservation still seen as a cost ...

“**Current**” expenditures on all Protected Areas (incl. bilateral agreements, GEF, etc): < 10 billion US\$/y (1)

**Needed** : 45-50 billion \$ (2) < 0.1%

Global GDP: ca 50 Trillion US\$ (2009) (1)



Valentines day in USA  
2012: 17 billion US\$

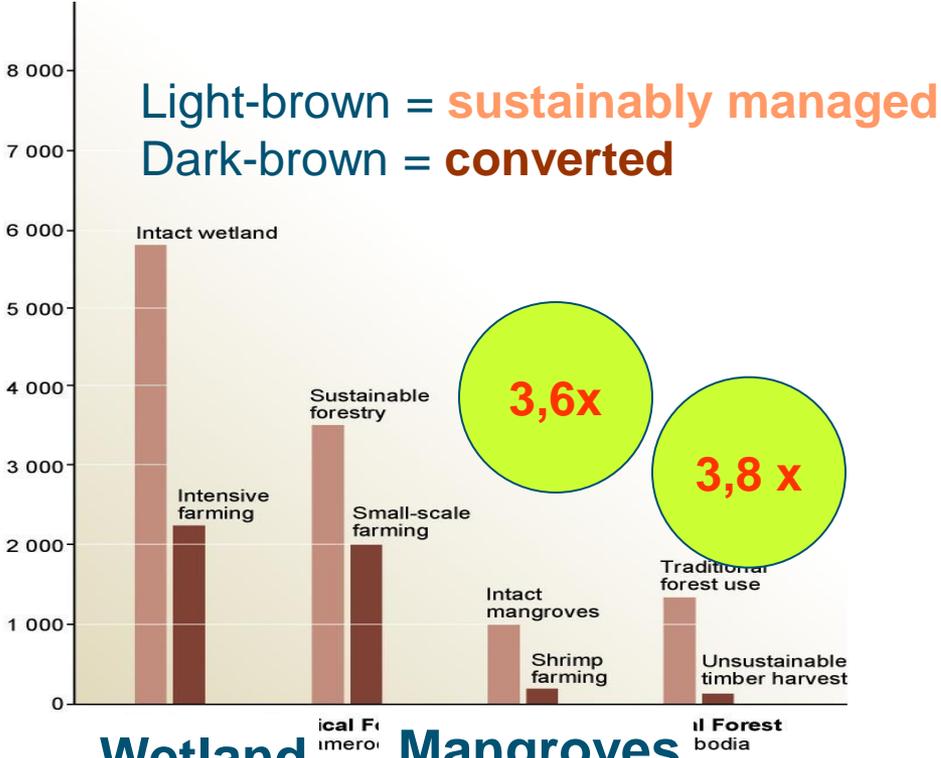
Globally on cigarettes:  
2009: 50 billion US\$

**Benefits:** >> 1,5 - 4,5 trillion (3)  
(return 1: 30-100)

# Conversion <-> sustainable management: “honest” CBA

Net Present Value in dollars per hectare

## Net Present Value/ha



“The **total economic value** of managing ecosystems more sustainably is often higher than the value associated with conversion”

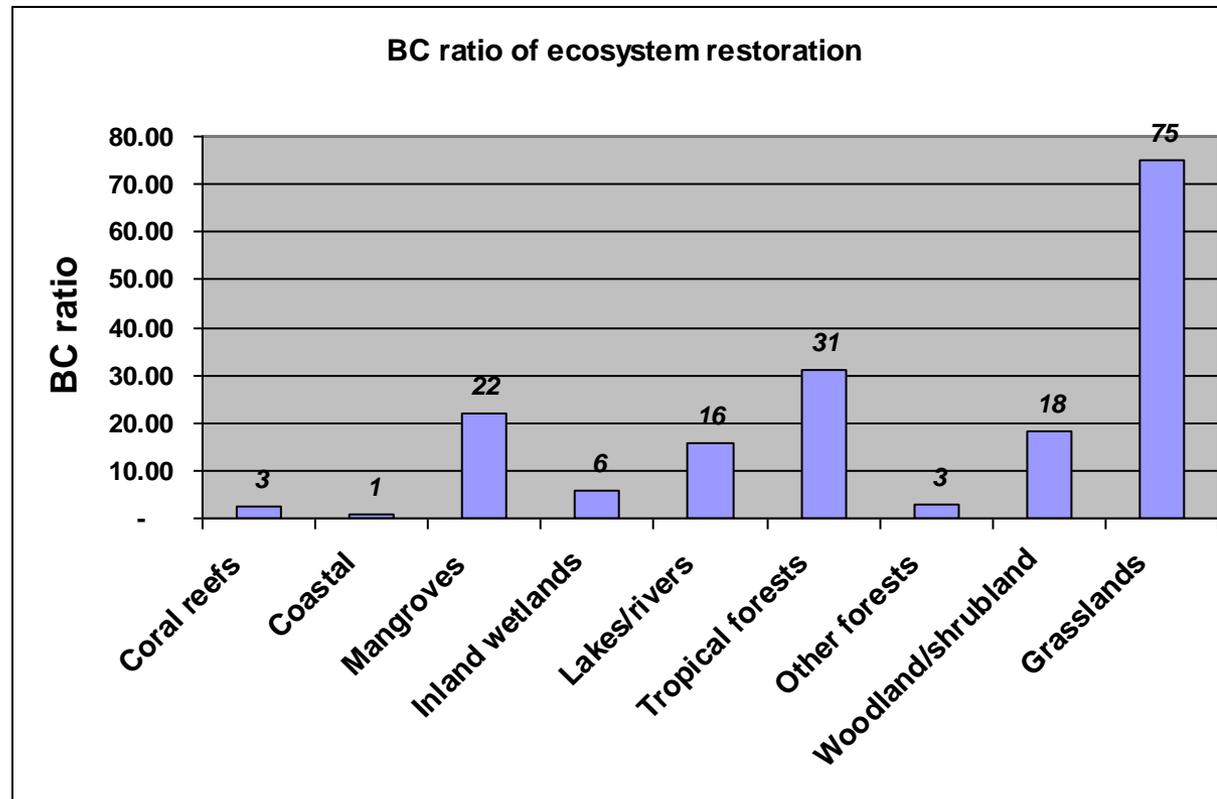


Balmford et al (2002, Science Vol 297) „Economic reasons for conserving wild nature“

# Net-Benefits of Ecosystem Restoration

Blignaut et al. screened 20.000 publ.; 95 selected for further analysis \*

## Benefit – Cost Ratio of Ecosystem Restoration



Grasslands: 75 x



Coral reefs: 3 x

Assumptions: high cost scenario, average benefit scenario, time horizon = 40 years (including 10% annual operation costs; discount rate = 1 %)

# Investing in nature (restoration) pays !



**„Every dollar invested .... saves anywhere between 7,5 and 200 US\$ in damage & repair costs“**

TheEconomist  
(23 April 2005)



# ESP

## The Ecosystem Services Partnership

Worldwide Network to enhance the Science and practical Application of ecosystem services assessment



> *Homepage*

- Home
- About the Partnership
- Become a member
- ESP Services →
- ESP Working groups
- ESP Conferences
- Journals
- News
- ES Newsletters
- Upcoming events
- Vacancies
- Links
- Contact and Support

### ESP Services

- Networking & Outreach
- Training and Education
- Case studies & Showcases
- Guidelines & Toolkits
- Data & Knowledge sharing
- Funding/Cooperation calls
- New Publications
- Young ES Specialists

- Contact
- Support & FAQ
- Members & Partners
- Steering Committee
- Become a Member**

### ESP Activities and Networks

<ul style="list-style-type: none"> <li>● Thematic Working Groups</li> </ul> 	<ul style="list-style-type: none"> <li>● Biome Expert Groups</li> </ul> 	<ul style="list-style-type: none"> <li>● Sectoral Working Groups</li> </ul> 	<ul style="list-style-type: none"> <li>● National ESP Networks</li> </ul> 
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